



Breakwater Management Completes Debt and Equity Investment in Advantage Group Holdings

Los Angeles investment firm provides Senior Debt and Preferred Equity Financing to Parent Company of Advantage Gold and Brentwood Research

LOS ANGELES, SEPTEMBER 14, 2021 – Breakwater Management LP (“Breakwater”), a provider of flexible capital solutions to growing lower middle market companies, announced today that it has completed a debt and equity investment in Advantage Group Holdings (“AG” or the “Company”). Headquartered in Los Angeles, AG is the holding company parent of Advantage Gold and Brentwood Research, and is led by founders Kirill Zagalsky and Adam Baratta.

The Company’s consultative sales platform, Advantage Gold, markets precious metals, both for retail purchase and for investment into self-directed IRAs. Advantage Gold is a three-time winner of the Best of TrustLink award as the best firm in the precious metals category, and maintains the highest ratings awarded by the Better Business Bureau and TrustPilot. Advantage Gold is supported by its sister-entity, Brentwood Research, which creates proprietary financial educational content, including books, white papers and webinars.

The Company selected Breakwater as its first institutional investment partner to provide both financing and strategic guidance as AG pursues an expansion of its current product and content offerings.

Eric Beckman, Managing Partner at Breakwater commented: “AG’s talented team, emphasis on customer service and commitment to best practices have distinguished it as an industry leader.” Aamir Amdani, Director at Breakwater, added: “We look forward to working closely with the Company on several new and exciting growth opportunities.”

Kirill Zagalsky, AG Co-Founder, commented: “We want to thank Breakwater for its partnership and its commitment to supporting our next phase of rapid growth.” Co-Founder Adam Baratta added: “All of our interactions with Breakwater have made it very clear that our vision, values and expectations are closely aligned. Kirill and I are excited for what lies ahead.”

About Breakwater Management LP

Based in Los Angeles, Breakwater Management LP provides flexible debt and equity capital to growing lower middle market companies. The firm aligns itself with committed management teams, owners, and sponsors, providing creative financing solutions tailored to meet individual company needs. Breakwater principals bring an average investment and operating experience of over 27 years and have built the firm on a deep commitment to integrity, partnership, and growth.

For more information, please visit www.breakwatermgmt.com.

